



# Overview



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# About us

650+

Shipping experts

28

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Hour service offering



# Our offices



Aberdeen

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Athens

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Bergen

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Copenhagen

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Dubai

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Geneva

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Genoa

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Hamburg

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Hong Kong

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Houston

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Kristiansand

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London

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Madrid

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Mumbai

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New York

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Osaka

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Oslo

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Rio de Janeiro

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Rotterdam

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Seoul

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Shanghai

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Singapore

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Stamford

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Sydney

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Tokyo

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Vancouver

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Varna

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Zug

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“Our mission is to be the most trusted global shipbroking firm, which nurtures talent and always puts the needs of its customers first.”

Stanko Jekov—Managing Partner, SSY

## OUR VALUES

# Trust

Trust is fundamental to SSY  
- without it, we wouldn't exist.

For over 145 years, our customers have placed their trust in us. In return, we trust in our own ability and judgement to always do the very best for our customers' business.

# Independence

Independence is what defines SSY  
- in business and in spirit.

Since our inception in 1880, our independence has given us the freedom to chart our own course while ensuring, above all, that we always put the needs of our customers first.

# Expertise

Expertise is what fuels SSY, it's why we have continued to shape and influence the shipbroking industry for more than a century.

Undoubtedly, it is our people and their expertise which is our greatest asset. It is only through our collective expertise that we can continue to move the maritime space forward.

# We believe that experience matters...

Our 145 years of experience as a trusted broking partner, the experience of our broking and researching experts, and most importantly, the experience that our clients receive from us. Proudly independent, we have

grown to become the largest privately owned broking house in the world. Consistently chartering our own course and in doing so, have shaped the broking industry that we know today.

# Our main markets

# Our offering



As one of the most experienced and trusted broking houses in the world, SSY offers a full suite of integrated services for the maritime and maritime adjacent sectors.

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→ Dry Cargo

→ Sale & Purchase

→ Aquaculture

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→ Tankers

→ Offshore

→ Towage

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→ Derivatives

→ Rigs

→ Ship Recycling

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→ LNG

→ Nuclear Energy

→ Corporate Finance

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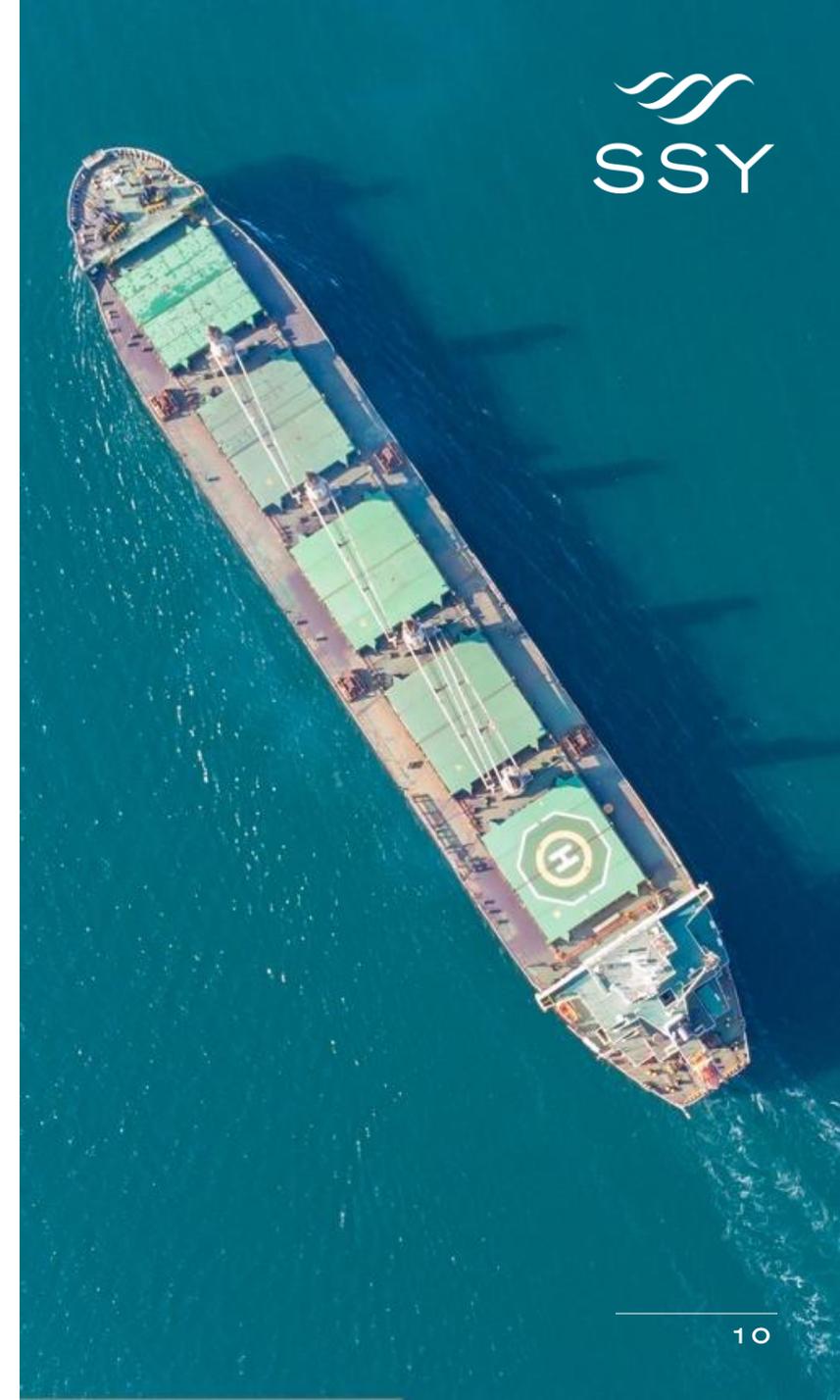
→ LPG

→ Chemicals

# Dry Cargo

Operating as a global team, our highly experienced Dry Cargo brokers maintain an “always available”, responsive approach to doing business.

- Coal, Grain, Ores and Minor Bulks
- Handy, Handymax/Supramax, Panamax and Capesize
- Voyage and Period chartering
- Independent Power Projects (IPPs) and contracts of affreightment
- Direct dealings with major industrial charterers and vessel owners
- Baltic panelists on all major freight indices



# Tankers

**SSY's global Tanker division works with the majority of the world's oil companies, traders, shipowners and operators.**

- Crude oil, dirty and clean products
- All sizes covered, from sub-20,000 dwt to VLCC
- Voyage, period charters and COAs
- Shuttle, storage and production, lighterage
- Direct dealings with oil majors, large traders, charterers and vessel owners
- Contributors to Baltic International Tanker Route (BITR) assessments

# Derivatives

**SSY Futures is one of the world's leading specialists in executing freight and commodity futures and options with dedicated offices in London, Singapore, Dubai, Shanghai, Geneva and Stamford CT ensuring a global reach.**

- Risk management for investors and speculators
- Forward Freight Agreements (FFAs)
- Iron Ore, Coking Coal, Base Metals, Raw Materials
- Covering Futures and Options
- Provide a hedge for freight costs and earnings
- Settlement against transparent and trusted indices
- Direct dealings with major charterers, ship owners, banks and financial institutions
- Members of the Baltic Exchange and Forward Freight Agreement Brokers' Association (FFABA)





## Freight

SSY Futures has been at the heart of the Forward Freight Agreement (FFA) market since its inception. Our global team ensures complete market coverage.

With an extensive client base covering the full range of market participants including shipowner/operators, charterers and physical and financial traders, our core skill is accessing volume and liquidity to provide a precise and rapid execution service. Our Dry Cargo desk covers all the main vessel sizes; Capesize, Panamax, Supramax and Handysize. We also offer a specialist broking service for LNG FFAs.

## Bulk Commodities

Informed by SSY's global position as a leading Dry Cargo broker, it was a natural step for SSY Futures to expand into Bulk Commodities.

Today, we are a leading futures broker in iron ore, coking coal and steels and have been at the forefront of the options market since inception. Based in London, Singapore, Dubai and Stamford CT, we offer global coverage and rapid access to volume and liquidity. Often transacting deals significantly above the normal market size and regularly assisting our customers in building complex package deals and strategies.

## Base Metals & Delivery Premiums

Differing premiums are charged for making or taking delivery of LME metals in their global network of warehouses.

As a pure execution service provider, SSY Futures can access liquidity in the base metals market and delivery premiums market. Deals are arranged on an agency basis, or via named give-up. Our fast-growing presence in this business evidences the importance traders place in our ability.



## Battery Materials

The growth in electric vehicle demand has seen an increase in volatility in the underlying market for battery materials. SSY Futures is working closely with market participants at the forefront of this fast growing derivatives market.

## Agricultural Derivatives

Specialising in grains, oil seeds and soft commodities, our dedicated Agricultural derivatives sales and execution desk specialise in bringing wholesale liquidity in futures, options, liquidity swaps and OTC contracts. They also have a track record of developing new Agricultural listed derivatives products working closely with clients, price reporting and exchanges.

## Fuel Oil

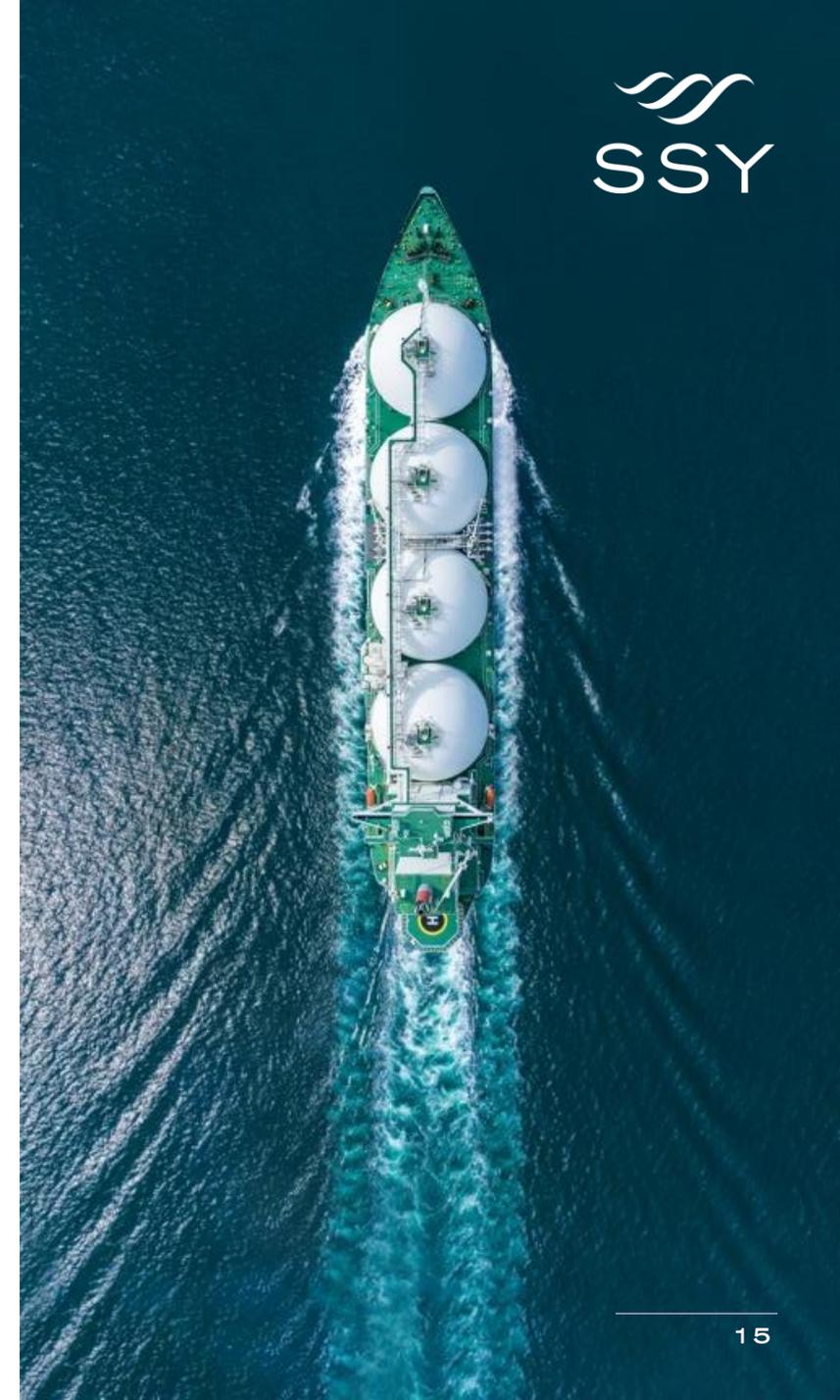
At SSY, our Fuel Oil team delivers insight-led hedging support that connects fuel markets with real shipping exposure, ensuring clients can plan with greater clarity.

As a new specialist function within the business, our Fuel Oil brokers work alongside freight and shipping specialists to support clients with tailored fuel hedging solutions. Through continuous market monitoring and close internal collaboration, we identify risk exposures and structure appropriate coverage strategies, supporting smarter fuel cost forecasting, disciplined risk positioning and coordinated strategy across commercial and derivatives activity.

# LNG

**SSY's LNG team offers international coverage to our customers with a variable range of broking capabilities. Our team specialises in the LNG spot market, long-term chartering, projects, Small Scale and LNG Bunkering, Sale and Purchase and newbuildings.**

- Provides comprehensive service for short, medium and long-term chartering
- Active in LNG newbuilding and second-hand sale and purchase
- Specific expertise covering bunkering and small scale
- Extensive expertise from the LNG team with a worldwide coverage from five major shipping hubs (Athens, London, Shanghai, Singapore, and Stamford) and Business Development in Madrid and Mumbai
- Founding Baltic LNG & Spark Commodities panelists, with coverage of all major owners and charterers in the market



# LPG

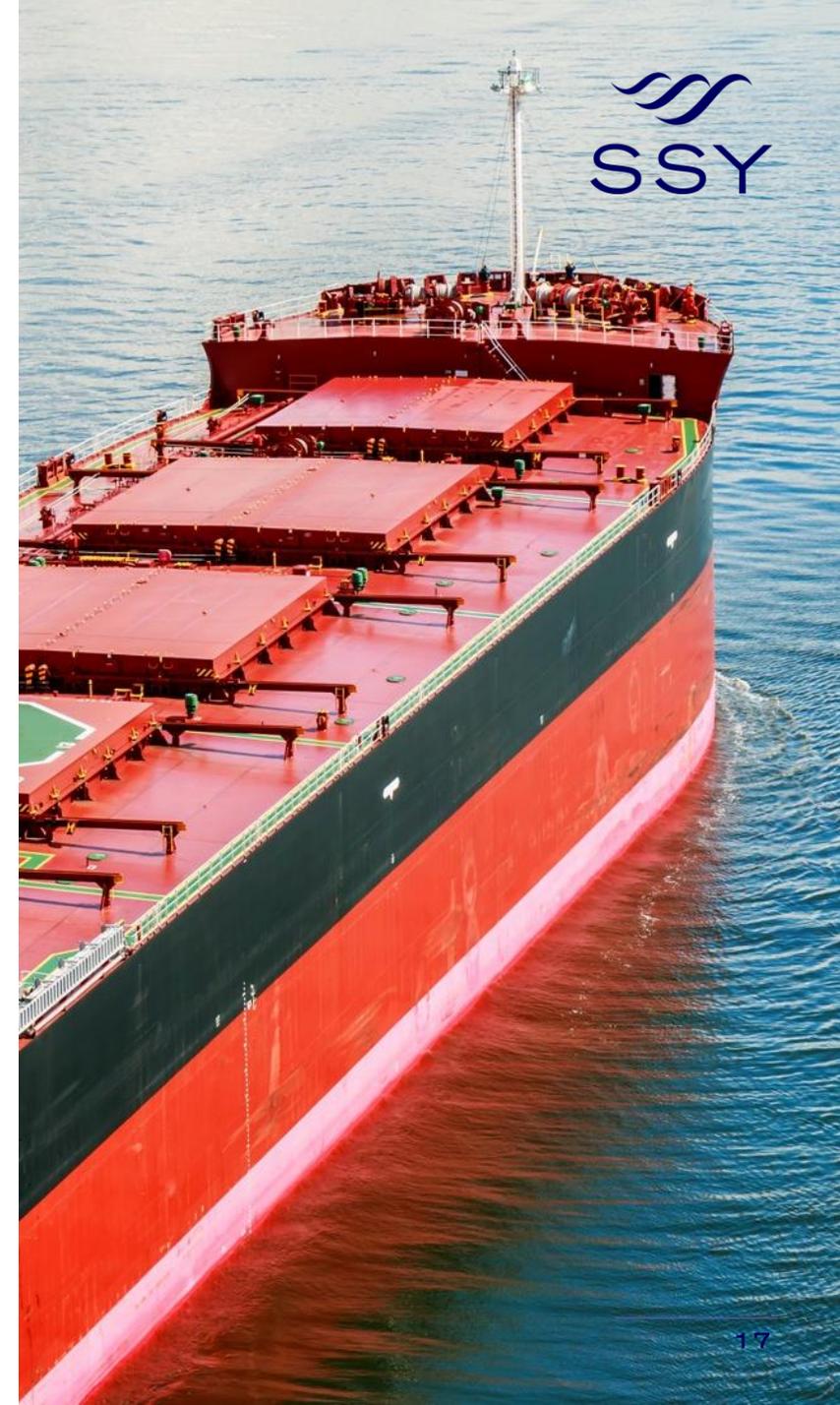
SSY's LPG team has a global presence, with experts based in Dubai, Geneva, Mumbai, Norway and Singapore. The team works closely with the majority of the world's traders, shipowners and charterers engaged in LPG and ammonia trades.

- Active in VLGC and MGC LPG freight segments
- Proven track record and comprehensive market expertise, specialising in spot market broking, long-term chartering, projects, sale and purchase, and newbuildings
- Highly responsive to shifting market dynamics, working seamlessly with other departments to maximise value in every deal

# Sale & Purchase

**Our global S&P team is comprised of some of the most experienced brokers in the business and is involved across all conventional shipping markets.**

- Newbuilding and secondhand contracting
- Demolition
- Valuation
- Consulting to shipyards and shipowners
- Full service during the S&P transaction from A-Z— From identifying the asset/counterpart, throughout the negotiations until the successful delivery/closing (including post-fixture)
- Huge experience within the firm
- Close working relationships with shipyards and shipowners
- Strong negotiation skills
- Neutral approach to valuations
- Due diligence approach governed by ISO procedures



# Offshore

**Our Offshore department has quickly become one of the leading offshore shipbrokers in the oil and gas offshore wind sectors.**

Through our offices in Aberdeen, Dubai, Hamburg, Kristiansand and Oslo, SSY offers the following:

- High-quality and reliable sale and purchase service with a wide contact network
- The latest data and market information on Offshore S&P sales
- Our market intelligence service provides analysis on small and large offshore vessels at all points of the technical spectrum
- Tailor-made analysis is also available allowing our clients specific, in-depth reports resulting in confident decision-making

# Rigs

Sitting within our Offshore portfolio, the Rig sector, which has historically experienced volatile cycles with mixed fleets among the contractors, has entered a new and exciting phase, forming larger and more specialised owners.

- Expertise at the heart of our business and an expansive global network of contacts.
- With over two decades of experience in the Rig sector, our team is ready to support clients with all aspects of business.
- Specialists in new builds, sale and purchase and charter contracts.



# Nuclear Energy

**Nuclear energy is central to the global transition to cleaner power, with the nuclear fuels market underpinning sustainable generation worldwide. SSY Uranium Markets offers specialist expertise and insight across this evolving sector.**

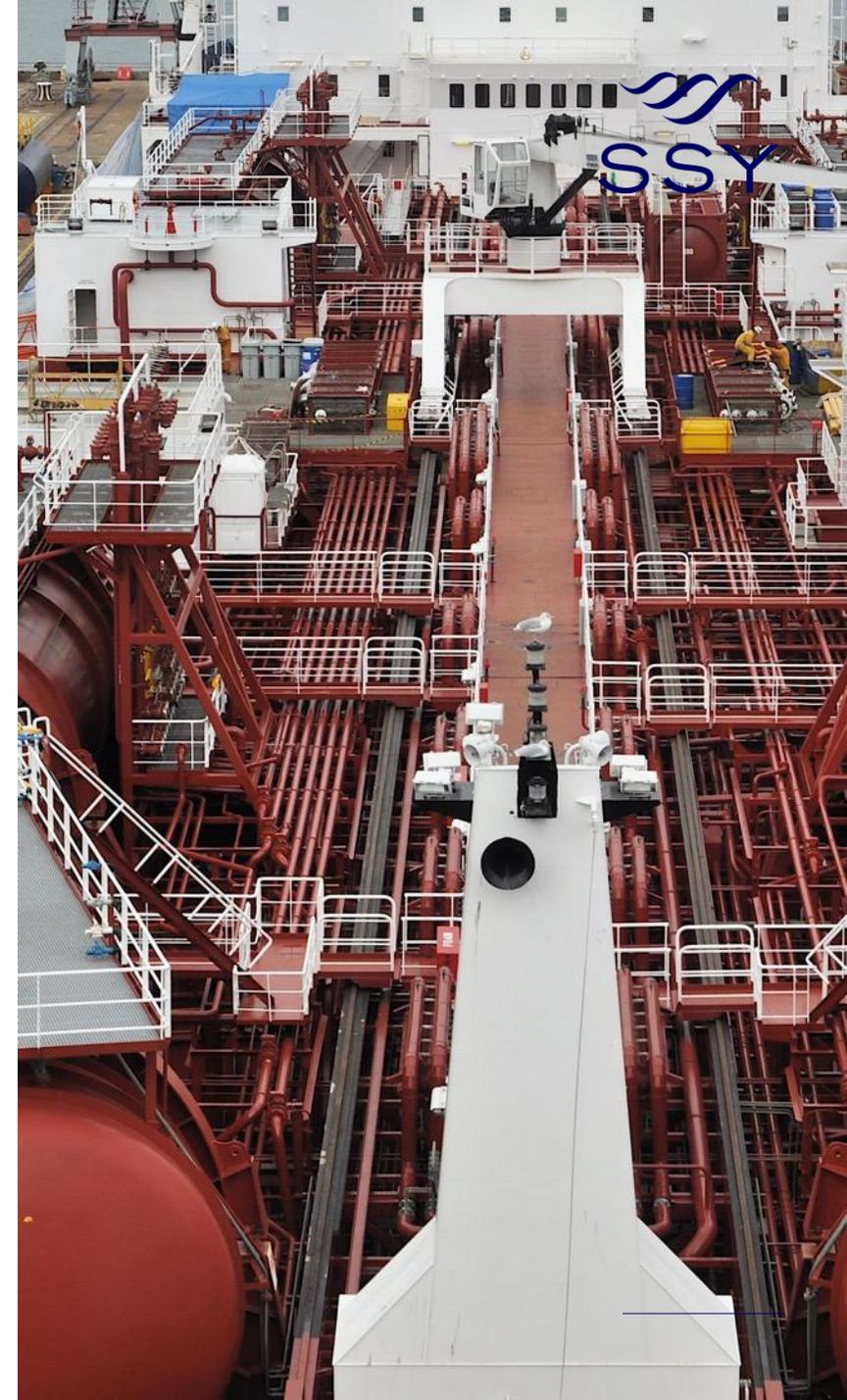
- Provides brokerage services across the spot and long-term nuclear fuels markets, facilitating transactions between producers, utilities and other market participants worldwide.
- Delivers authoritative market intelligence and analysis, supporting informed decision-making and risk management in an evolving nuclear energy sector.
- Offers trusted, relationship-driven support, drawing on deep sector expertise and long-standing industry relationships to guide clients through complex market dynamics.



# Chemicals

**SSY's Chemicals Division has a team of marine specialists that handle all aspects of vessel transportation from chartering of all sizes and types of chemical tankers to vessel operations.**

- Handles all aspects of vessel transportation from chartering of all sizes and types of chemical tankers to vessel operations.
- Spot charters, contracts of affreightment, time-charters and contract management are covered around the globe for a vast range of cargoes including easy chemicals, vegetable oils and biofuels and for every major trade lane.



# Aquaculture

**SSY's Aquaculture division provides specialist shipbroking and advisory services to the aquaculture industry, supporting fish farmers, vessel owners and investors with strategic, market-focused solutions.**

- Provides chartering and vessel placement services for aquaculture operators and vessel owners, arranging both long-term and spot solutions to meet operational requirements.
- Advises on newbuilding projects and sale and purchase transactions, supporting clients from initial planning through delivery, and managing acquisitions and disposals with discretion and market insight.
- Delivers strategic advisory services and market analysis, including valuations and support for mergers and acquisitions, to inform decision-making across the aquaculture sector.

# Towage

**SSY's Towage department has been at the forefront of Harbour Towage representation for close to a century. Based in our London office, the department works with some of the leading towage contractors around the world.**

- Agents and brokers for leading towage companies
- Tailor-made competitive harbour towage packages/solutions
- Reps for port agencies
- Specialising in North America, South America, Panama, Northern Europe and Asia-Pacific regions
- One of few large shipbroking companies with such expertise
- Over 50 years of experience



# Ship Recycling

**SSY's Ship Recycling division supports our clients through the myriad of complexities that come with efficient and safe ship recycling.**

- Real-world experience and proven market expertise
- Deep understanding of market intricacies and client needs, enabling best-in-class service
- Delivers responsible, compliant, and environmentally friendly ship recycling solutions



# Corporate Finance

Through our dedicated finance desks in London, Singapore and Shanghai and by leveraging the wider SSY network, our corporate finance division maintains an extensive network of institutional investors, banks, specialised funds, family offices and leasing houses globally.

- Provide tailor made, unbiased and impartial advice
- Arrange, structure and execute services covering all aspects of corporate finance, shipping investments, mergers and acquisitions, divestments and restructurings
- Combines seasoned professionals with decades of experience in all aspects of corporate finance ensuring best in class execution for all our clients



# Research

Since its inception in 1984, the SSY research department has cut through the market noise and provided timely expert opinion and advice to our clients.

- Industry data and market information
- Dedicated team of market analysts, specialising in respective sectors of commercial shipping markets
- Commodity demand and trade forecasting
- Appraisal and identification of investment opportunities
- Studies, publications, retainers and projects
- Electronic services

# Research areas

Our shipping market research is backed by an in-depth understanding of the underlying commodity markets and tracking of global trade flows. We provide market intelligence in these areas:

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→ **All sectors**

Monthly net fleet changes  
Monthly shipping review

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→ **Dry Cargo**

Dry Bulk Forecaster  
Capesize Intelligence Monthly  
Monthly Market Presentation update

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→ **Tankers**

Tanker Weekly Report  
Tanker Fundamentals Report  
Tanker Market Briefs  
Tanker Deep Dives  
Tanker Outlook Presentations

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→ **Chemicals**

SSY Chemical Weekly  
Chemical News Update

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→ **LNG**

SONAR  
RADAR  
Weekly LNG Newsletter  
LNG Shipping Review  
LNG Newbuilding Report  
LNG Market Outlook (ad-hoc)

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→ **LPG**

LPG Radar  
LPG Monthly  
LPG Market Outlook

## SSY NAVIGATOR PORTAL

# Our SSY Navigator portal

We appreciate that our clients have different needs in terms of data, reports and other research services.

Our SSY Navigator portal allows you to subscribe to the data feeds and reports that you actually need, including free content, which can be accessed through your own tailored dashboard.

## DATA

# Access a wide variety of SSY shipping data

We offer flexible and price competitive solutions for accessing a wide variety of shipping data.

Our data services include access to fixtures, freight rate series and data on ship demand and fleet supply.

## CONSULTANCY

# Tailored in-depth analysis

If the standard research offering is not enough then clients can enter into an annual retainer agreement tailored to their individual requirements.

This may include periodical market representations by one of our experts, in-depth special reports, or tailored periodical reports.

# Credentials

# Credentials



## Public official statement of Quality Policy:

**“Our aim is to achieve excellence by continuously seeking to improve the company’s service to our clients. Everyone within SSY is aware of this aim and we will work to achieve it through compliance with our Quality Management System which conforms to the requirements of ISO 9001:2015. We believe in encouraging the freedom of self-development coupled with self-discipline. We consider the fostering of team spirit and company pride to be key elements in our drive to quality.”**

- ISO 9001:2015 Approved
- SSY Futures LTD is authorized and regulated by the Financial Conduct Authority (FCA) in the United Kingdom and registered with the Commodity Futures Trading Commission (CFTC) and is a member of the National Futures Association (NFA)

## Corporate Quality Assurance

Corporate members of:

- The Baltic Exchange
- The Institute of Chartered Shipbrokers
- Intercargo (associate member)
- Intertanko (associate member)
- London Tanker Brokers’ Panel (LTBP)
- Worldscale Association (London) Ltd

\*applies to Simpson Spence Young Ltd, SSY Valuation Services Ltd, SSY Consultancy & Research Ltd



Experience Matters.